



Business and Retail

23%
of
employment
in the
Humber is
in Business
& Retail

Business services are about the administration and other activities for making the exchange of products and services possible. Retail is the sale of goods in shops and online.

Will there be opportunities available?

■ The increased focus on Northern cities, and the government drive to create a Northern Powerhouse, will create opportunity for business growth and expansion. It is predicted there will be 15% more jobs in this sector in coming years, to add to the 80,000 jobs already in the Humber.

■ 1.2 million jobs nationally will need to be filled as a result of people leaving the sector (replacement jobs) in the coming years. Finance and business services in particular have an ageing workforce and employers are keen to encourage young people into the industry.

■ There is an increasing demand especially for higher level skills (level 4 and 5) to fill management and professional roles. With a variety of jobs in this sector covering over 600 occupations, employers are looking for skills such as

communication, IT and team working as well as formal qualifications.

Did You Know?

■ There are 30,000 businesses in this sector in the Humber region, yet over 80% of retailers employ fewer than 10 people.

■ Also, female workers outnumber males in the retail workforce. A third of retail staff are aged under 25 years.

■ Automation is increasing and due to advances in technology there will be fewer lower and unskilled jobs in the future. Level 3 qualifications and above will be useful when looking for work in this sector.

■ With careers as diverse as Visual Merchandiser, Retail Buyer and Bank Manager, to Stockbroker, Recruitment Consultant and HR Officer, the Business and Retail sector opens many doors!



For information... www.nationalcareersservice.direct.gov.uk www.lmihumber.co.uk
www.careersyandh.co.uk www.bridgingthegaphumber.co.uk www.apprenticeships.gov.uk
www.allaboutcareers.com www.skillsmartretail.com www.deliveringyourfuture.co.uk



Types of Job	National Average Salary
Claims Adviser	£15,000 to £50,000
Project Manager	£22,000 to £70,000
Private Practice Accountant	£18,000 to £100,000
Loss Adjuster	£15,000 to £80,000
Store/Retail Manager	£20,000 to £70,000
Customer Service Adviser	£12,500 to £30,000
Solicitor	£12,500 to £30,000

Skills/qualities

- Teamworking
- Communication
- Problem solving
- Flexibility
- Customer focus

Useful subjects include

- Business Admin
- Maths
- English
- ICT
- Design

Some local employers

Debenhams
 Next
 Boots
 Arco
 Barclays
 KCOM
 Andrew Jackson Solicitors
 IT@Spectrum

Sources: Business Register Employment Survey, Annual Survey of Hours and Earnings, Office for National Statistics.

Good to Know:

Skills employers are looking for in this sector include Customer Service, IT, Team Work and Problem Solving.

Search for jobs by... popping in to your local Job Centre

- checking your local newspapers
- attending events and seminars
- checking out YouTube and Social Media
- talking to family and friends